### **EXECUTIVE SUMMARY**

#### STUDY OBJECTIVE AND ORGANIZATION

This study examines the many significant economic effects of historic preservation in Oklahoma. The study examines the *total* economic effects of historic preservation, encompassing both the *direct* and *multiplier* effects. The *direct impact* component consists of labor and material purchases made specifically for the preservation activity. The *multiplier* effects incorporate what are referred to as *indirect* and *induced* economic consequences. The *indirect impact* component consists of spending on goods and services by industries that produce the items purchased for the historic preservation activity. The *induced impact* component focuses on the expenditures made by the households of workers involved either directly or indirectly with the activity. To illustrate, lumber purchased at a hardware store for historic rehabilitation is a direct impact. The purchases of the mill that produced the lumber are an indirect impact. The household expenditures of the workers at both the mill and the hardware store are induced impacts.

Economists estimate direct, indirect, and induced effects using an input-output model (I-O). This study specifies the total economic effects of major elements of historic preservation in Oklahoma through a state-of-the-art I-O model developed by the Center for Urban Policy Research (CUPR) for the National Park Service, Division of Cultural Resources, National Center for Preservation Technology and Training. The model is termed the Preservation Economic Impact Model (PEIM).

In the current analysis in Oklahoma, the PEIM is applied to both *annual* (2007) historic preservation investment in this state and to the *cumulative* investment of two major historic preservation subsidies/programs applied in Oklahoma. The PEIM is first applied to an *annual* (2007) outlay of major components of historic preservation investment. The annual Oklahoma historic preservation components considered by the PEIM include *historic rehabilitation* (\$125 million in 2007), *heritage tourism* (\$175 million in 2007), and the state's *Main Street program* (\$57 million¹ in 2007)—for a total of \$357 million in 2007. The PEIM is then also applied to *cumulative* \$1,392 million expenditures attributable to two major programs for historic preservation (i.e. over the life of the program being modeled expressed in current value—2007—terms) in Oklahoma: the federal historic rehabilitation investment tax credit (ITC) since its inception in 1978 through 2007 (\$507 million) and the Main Street program since its inception in Oklahoma in 1986 through 2007 (\$885 million). (The \$507 million and \$885 million are both expressed in inflation-adjusted dollars, taking into account inflation over time.)The results of the PEIM model include many fields of data. The fields most relevant to this study are the total impacts of the following:

• **Jobs:** Employment, both part- and full-time, by place of work, estimated using the typical job characteristics of each industry. (Manufacturing jobs, for example, tend to be full-time; in retail trade and real estate, part-time jobs predominate.) All jobs generated at businesses in the region are included, even though the associated labor income of in-commuters may be spent outside of the region. In this study, all results are for activities occurring within the

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<sup>&</sup>lt;sup>1</sup> The \$57 million excludes the rehabilitation investment associated with Main Street (since this has already been counted in the tally of Oklahoma total historic rehab) and also expresses the Main Street-associated job creation into a capitalized value figure. The \$57 million is an annual inflation-adjusted average of Main Street activity over 1986-2007.

time frame of one year. Thus, the job figures should be read as job-years, where several individuals might fill one job-year on any given project.

- **Income:** "Earned" or labor income, specifically wages, salaries, and proprietors' income. Income does not include non-wage compensation (such as benefits, pensions, or insurance); transfer payments; or dividends, interest, or rents.
- Wealth: Value added the sub-national equivalent of gross domestic product (GDP). At the state level, this is called gross state product (GSP) or, in some public data, GDP by state. Value added is widely accepted by economists as the best measure of economic well-being. It is estimated from state-level data by industry. For a firm, value added is the difference between the value of goods and services produced and the value of goods and non-labor services purchased. For an industry, therefore, it is composed of labor income (net of taxes); taxes; non-wage labor compensation; profit (other than proprietors' income); capital consumption allowances; and net interest, dividends, and rents received.
- Output: Of the measures in any input-output report, perhaps the least well-defined one is that labeled "output." Output is defined as the value of shipments, which is reported in the Economic Census. The value of shipments is very closely related to the notion of business revenues. Thus it is NOT the "output" to which most other economists refer and which is better known as "gross domestic product" (GDP).

Within input-output analysis, "output" is also not the same as business revenues, for several reasons. It is probably better defined as net business receipts, however. First, establishments often sell some of their output to themselves and therefore do not ship it. Hence, such sales cannot be included in the Census's tally of the value of shipments. Second, to avoid some double counting in national accounts (those used to produce input-output tables), "output" in the wholesale and retail trade industries is measured simply as their margins, which is value added plus the costs of inputs used in the course of doing business. That is, for these trade industries, "output" does NOT include the value of the items stocked on shelves.

• **Taxes**: *Tax revenues generated by the activity*. The tax revenues are detailed for the federal, state, and local levels of government. Totals are calculated by industry.

*Federal tax* revenues include corporate and personal income, Social Security, and excise taxes, estimated from calculations of value added and income generated.

*State tax* revenues include income, excise, sales, and other state taxes, estimated from calculations of value added and income generated (e.g. visitor purchases).

Local tax revenues include payments to sub-state governments, mainly through property taxes on new worker households and businesses. Local tax revenues can also include sales and other taxes.

The major findings of the study are highlighted below and also summarized in Exhibits 1 and 2 on the following pages.

Summary Exhibit 1 shows the <u>annual</u> economic impacts of three components of Oklahoma yearly historic preservation activity as of 2007: rehabilitation of structures (\$125 million), heritage tourism (\$175 million), and the Main Street program (\$57 million). Based on multi-year averages and expressed on an annual basis as of 2007, these items together comprise a total of \$357 million annually in direct spending. This spending creates over 8,000 jobs within Oklahoma that generate \$460 million in output, \$166 million in labor income, \$243 million in gross state product (GSP), about \$194 million to the state's total wealth (in-state wealth, which encompasses GSP less federal taxes) and \$25 million in Oklahoma state and local taxes.

Summary Exhibit 2 quantifies the *cumulative* impacts of the Main Street program and the federal Historic Rehabilitation Investment Tax Credit (ITC) in Oklahoma. These programs have had long-running impacts on the state; ITC was created by an act of Congress in 1976 and was implemented two years later, while the national Main Street program was created in 1980 and arrived in Oklahoma in 1986 with the founding of local groups in Duncan and Okmulgee. From 1978 through 2007, cumulative investment in Oklahoma-based ITC was \$507 million while the cumulative Oklahoma Main Street investment from 1986 through 2007 was \$885 million. (All cumulative dollar values are expressed in 2007 inflation-adjusted dollars.) Combined, the programs have generated nearly \$1.4 billion in direct historic preservation spending (in today's dollars) since their inception; those investments have created nearly 35,000 jobs statewide in Oklahoma, contributing \$1.9 billion in output in Oklahoma, \$1.1 billion in GSP, \$782 million in income, \$888 million in net wealth to Oklahoma (GSP less federal taxes), and a cumulative \$102 million in Oklahoma state and local taxes.

SUMMARY EXHIBIT 1
Summary of the <u>Annual (2007)</u> Economic Impacts of Historic Preservation Activities in Oklahoma— Historic Rehabilitation, Tourism, and Main Street

		I	П	III	
		Historic Rehabilitation	Heritage Tourism	Main Street Program <sup>†</sup>	Total Examined Economic Impacts
OKLAHOMA		\$125 million annually	\$175 million annually	\$57 million annually	\$357 million
DIRECT		of historic rehabilitation	of heritage travel-attributed	of construction and added	(I + II + III)
<b>EFFECTS</b>		expenditures results in:	expenditures results in:	retail payroll results in:	
$\downarrow$		National T	Total (Direct and Multiplier)	Impacts	
	Jobs (person-years)	3,186	4,735	1,820	9,740
<b>NATIONAL</b>	Income (\$ million)	88.8	84.2	39.6	212.5
TOTAL	Output (\$ million)	238.1	285.2	105.4	628.6
<b>IMPACTS</b>	GDP* (\$ million)	124.9	131.6	58.6	315.0
(DIRECT AND	Taxes (\$ million)	28.8	36.8	15.6	81.2
<b>MULTIPLIER</b> )	Federal (\$ million)	21.4	21.0	10.1	52.5
	Local/State (\$ million)	7.4	15.8	5.5	28.8
$\downarrow$		In-State Oklaho	oma Total (Direct and Multi	plier) Impacts	
	Jobs (person-years)	2,530	3,980	1,560	8,071
OKLAHOMA	Income (\$ million)	69.9	63.6	32.1	165.6
<b>PORTION OF</b>	Output (\$ million)	171.2	208.9	79.6	459.8
<b>NATIONAL</b>	GSP* (\$ million)	96.0	100.0	47.0	243.1
TOTAL	Taxes (\$ million)	26.3	33.6	14.5	74.4
<b>IMPACTS</b>	Federal (\$ million)	20.4	19.6	9.6	49.5
	Local/State (\$ million)	5.9	14.0	4.9	24.9
	In-state wealth* (\$ million)	75.6	80.4	37.4	193.6

Source: Rutgers University, Center for Urban Policy Research, 2008.

Note: Totals may differ from indicated subtotals because of rounding.

<sup>\*</sup>GDP=Gross Domestic Product; GSP = Gross State Product; In-state wealth = GSP less federal taxes.

<sup>&</sup>lt;sup>†</sup>Net of Main Street-associated historic rehabilitation spending—as this activity is already counted in the state's overall historic rehab tally.

SUMMARY EXHIBIT 2
Summary of Select <u>Cumulative</u> Economic Impacts of Historic Preservation Programs in Oklahoma—
Federal ITC and Main Street

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		1 Historic Rehabilitation	11	
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		Federal Investment Tax Credit	Main Street Program <sup>†</sup>	Total Examined
		(ITC)		Economic Impacts
OKLAHOMA		\$507 million of tax credit-	\$885 million of construction	\$1,392 million
DIRECT		related construction expenses	and added retail payroll	(I+II)
<b>EFFECTS</b>		since 1978 resulted in:	since 1986 resulted in:	
$\downarrow$		National Total (Direct and I	Multiplier) Impacts	
	Jobs (person-years)	12,996	28,446	41,442
NATIONAL	Income (\$ million)	361.3	612.5	973.8
TOTAL	Output (\$ million)	968.5	1,634.3	2,602.7
<b>IMPACTS</b>	GDP* (\$ million)	506.7	908.8	1,415.5
(DIRECT AND	Taxes (\$ million)	116.9	243.3	360.1
<b>MULTIPLIER</b> )	Federal (\$ million)	87.0	156.0	243.0
	Local/State (\$ million)	29.8	87.3	117.1
$\downarrow$	In	n-State Oklahoma Total (Direct	and Multiplier) Impacts	
	Jobs (person-years)	10,322	24,437	34,760
OKLAHOMA	Income (\$ million)	283.7	498.1	781.8
PORTION OF	Output (\$ million)	694.0	1,237.4	1,931.4
NATIONAL	GSP* (\$ million)	389.3	730.4	1,119.8
TOTAL	Taxes (\$ million)	106.7	226.2	332.9
<b>IMPACTS</b>	Federal (\$ million)	82.8	148.7	231.4
	Local/State (\$ million)	24.0	77.5	101.5
	In-state wealth* (\$ million)	306.5	581.7	888.4

Source: Rutgers University, Center for Urban Policy Research, 2008.

*Note:* Totals may differ from indicated subtotals because of rounding.

<sup>\*</sup>GDP=Gross Domestic Product; GSP = Gross State Product; In-state wealth = GSP less federal taxes.

<sup>†</sup> Includes Main Street-associated historic rehabilitation spending.

### ECONOMIC IMPACTS OF ANNUAL OKLAHOMA HISTORIC REHABILITATION (2007)

• Between 2001 and 2007, an estimated annual total of just over \$1.2 billion was spent on the rehabilitation of existing residential and nonresidential buildings in Oklahoma, according to CUPR research. Of this total, an estimated \$125 million (10 percent) was spent on rehabilitation of historic properties (older properties that were on, or might qualify for, the National Register of Historic Places and/or local landmark designations). Just under \$30 million of the historic rehabilitation was on residential properties, with the remainder (about \$95 million) on structures serving non-residential uses.

SUMMARY EXHIBIT 3
Estimated Annual Value of Total Rehabilitation and Historic Building Rehabilitation in Oklahoma, 2001-07

Property Type	Estimated Total Rehabilitation (in \$ million)	Estimated Historic Rehabilitation (in \$ million)	Historic Rehab as Share of Total Rehabilitation
Residential	295.7	29.7	10.0%
Nonresidential	<u>920.8</u>	<u>95.3</u>	10.3%
Total	1,216.5	125.0	10.3%

• Economic benefits from the historic rehabilitation are enjoyed throughout the Oklahoma economy. The total economic impacts to the nation from the \$125 million in annual statewide historic rehabilitation spending include 3,186 jobs generating an additional \$238 million in output, \$89 million in income and \$125 million in GDP. At the state of Oklahoma level, the \$125 million in annual (2007) historic rehabilitation spending translates to 2,530 jobs, \$70 million in labor income, \$96 million in GSP and \$6 million in annual state and local Oklahoma taxes. The in-state wealth (GSP minus federal taxes) resulting from rehabilitation expenditures amounts to \$76 million, indicating a high 79 percent retention rate.

SUMMARY EXHIBIT 4
Total Economic Impacts of Annual Oklahoma
Historic Building Rehabilitation (\$125 million), 2007

	In-State	Out-of-State	Total (U.S.)
Jobs (person years)	2,530	656	3,186
Income (\$millions)	69.9	18.9	88.8
Output (\$millions)	171.2	66.9	238.1
GDP/GSP <sup>a</sup> (\$millions)	96.0	28.9	124.9
Total taxes (\$millions)	26.3	2.5	28.8
Federal (\$millions)	20.4	1.0	21.4
State/Local (\$millions)	5.9	1.5	7.4
In-State wealth <sup>b</sup> (\$millions)	75.6		

<sup>&</sup>lt;sup>a</sup> GDP/GSP = Gross Domestic Product/Gross State Product.

<sup>&</sup>lt;sup>b</sup> In-State wealth = GSP minus federal taxes.

• The benefits that accrue to Oklahomans from annual investment in historic rehabilitation projects are extensive. As with all spending examined in this study, every sector of the state's economy sees their payrolls and production increased. Just under half of the Oklahoma-based jobs from the annual rehabilitation investment (1,168 of 2,530 jobs) and Oklahoma gross state product (\$43.7 million of \$96.0 million GSP) created by historic rehabilitation within Oklahoma accrue to the state's construction industry; this is as one would expect, given the share of such projects that require the employment of building contractors. Other Oklahoma major beneficiaries are transportation and utilities (345 jobs, \$18.6 million in GSP) as well as the finance, insurance, and real estate (FIRE) sector (301 jobs, \$7.0 million in GSP). The services sector, plus both the wholesale and retail trades, all see many jobs and \$12 million in GSP created as a result of historic rehabilitation activity.

#### ECONOMIC IMPACTS OF ANNUAL OKLAHOMA HERITAGE TOURISM (2007)

- What is the profile of heritage travel and heritage travelers in Oklahoma? While the current investigation was not able to obtain Oklahoma-specific information, from studies done nationally on heritage travel, the average heritage traveler is middle-aged and middle-income; is often employed (when working) in managerial/professional or technical/sales/administrative support occupations, or may be retired; is motivated by leisure travel; often stays in a hotel/motel/B&B; and spends considerably more than the "average" leisure traveler.
- CUPR estimates that, based on tourism industry trends and previous research into the nature of heritage tourism, approximately \$175 million (minimum) was spent in Oklahoma in 2007 on goods and services related to such Oklahoma heritage travel. The total national economic impacts of this include 4,735 jobs generating \$285 million in output, \$132 million in GDP, and \$84 million in income at the national level. At the state of Oklahoma level, the \$175 million in Oklahoma heritage travel translates to 3,980 jobs, an additional \$209 million in Oklahoma output, \$100 million in-state GSP, and \$64 million in income. The in-state wealth deriving from heritage tourism (GSP less federal taxes) amounts to just over \$80 million with \$14 million realized in state and local Oklahoma taxes.

SUMMARY EXHIBIT 5
Total Economic Impacts of Annual Oklahoma
Heritage Tourism Spending (\$175 million), 2007

	In-State	Out-of-State	Total (U.S.)
Jobs (person years)	3,980	755	4,735
Income (\$millions)	63.6	20.6	84.2
Output (\$millions)	208.9	76.3	285.2
GDP/GSP (\$millions)	100.0	31.6	131.6
Total taxes (\$millions)	33.6	3.2	36.8
Federal (\$millions)	19.6	1.4	21.0
State/Local (\$millions)	14.0	1.8	15.8
In-state wealth (\$millions)	80.4		

- With regard to heritage tourism, it is no surprise that the vast majority of annual employment and GSP gains within the state are located in retail trade (2,290 jobs, \$43.0 million in GSP) and services (1,212 jobs, \$30.0 million GSP) sectors, since these would include the businesses that tourists would most likely interact with gift shops, gas stations, restaurants, lodging, etc. However, due to the indirect and induced effects, significant impacts reverberate throughout the state's economy, most prominently in the finance, insurance, and real estate (FIRE) sector (136 jobs, \$9.4 million GSP). Wholesale trade firms see 118 jobs created that contribute nearly \$5.1 million to the state's pre-tax wealth or gross state product, but the manufacturing group adds more to GSP (\$6.0 million) with fewer jobs (99), since industries there are typically much more capital intensive.
- As just detailed, heritage tourism in Oklahoma generates considerable economic benefit in terms of jobs, wealth created, income earned, etc. A further contribution is that the above economic activity is often disproportionately derived from residents traveling from out-of-state. Thus, the economic benefit from Oklahoma heritage travel is disproportionately importing new dollars of economic activity to Oklahoma —an optimal strategy of economic pump priming. Additionally, heritage travel in Oklahoma is contextually most important to the economic vitality of the host communities containing the historic resources that are visited.
- Illustrative is the economic contribution of one aspect of heritage travel in Oklahoma—that associated with visitors to Route 66 in this state. Route 66 travelers to Oklahoma are considerable in number; spend large sums on lodging, food, travel, and other purchases; and often come from out-of-state so that the Route 66 traveler spending "imports" considerable economic benefit to the state of Oklahoma.
- For example, two Route 66 sites in Oklahoma are the Historic Round Barn in Arcadia (2006 population of 279) and the Route 66 Museum in Clinton (2006 population of 8,448). The following data on visitation to theses sites show the large number of Route 66 site visitors to these communities (especially relative to the size of Arcadia and Clinton) and that many of the visitors come from out of Oklahoma—thus "importing" their spending's economic benefit to Oklahoma.

Visitation to Historic Round Barn—Arcadia, OK (April-September 2007)

Visitor Residence	Number	%
In-State (Oklahoma)	1,305	47.2
Out-of-State (Rest of U.S.)	1,027	37.2
Foreign	<u>431</u>	<u>15.6</u>
_	2,763	100.0

### Visitation to Route 66 Museum—Clinton, OK (2006)

Visitor Residence	Number	%
In-State (Oklahoma)	4,995	16.0
Out-of-State (Rest of U.S.)	18,152	58.2
Foreign	8,063	<u>25.8</u>
	31,210	100.0

• A more detailed picture of the significant "imported" economic benefit of heritage travel, in this instance Route 66 visitation, is evident from the detailed visitor origin data on travelers to the Historic Round Barn in Arcadia. (See attached Round Barn table.) Of the 2,763 visitors to this historic site as of spring-summer 2007 (for which data were available), 1,305 or somewhat less than half came from Oklahoma. About 110 visitors (5 percent of the total) came from neighboring Texas. Many Round Barn visitors, however, came from afar including 81 from California, 79 from Germany, 57 from England, 55 from Norway, 39 from Italy, and about 30-40 from each of the following states—Arkansas, Florida, Illinois, Indiana, Kansas, Michigan, Missouri, New York, Ohio, and Tennessee.

#### Visitor Origin Data <u>Historic Round Barn on Route 66</u> Arcadia, Oklahoma

Arcadia, Oklahoma For April- September 2007: Total Visitation: 2,763

<u>US States</u>	<u>Tally</u>	<u>%</u>
Alabama	16	0.74%
Alaska	1	0.05%
Arizona	20	0.93%
Arkansas	30	1.39%
California	81	3.75%
Colorado	21	0.97%
Connecticut	7	0.32%
Delaware	5	0.23%
Florida	30	1.39%
Georgia	16	0.74%
Hawaii	2	0.09%
Idaho	3	0.14%
Illinois	31	1.44%
Indiana	28	1.30%
Iowa	14	0.65%
Kansas	38	1.76%
Kentucky	12	0.56%
Louisiana Maine	10 7	0.46% 0.32%
Maryland	9	0.32%
Massachusetts	16	0.42%
Michigan	32	1.48%
Minnesota	10	0.46%
Mississippi	5	0.23%
Missouri	40	1.85%
Montana Nebraska	5 8	0.23%
Nevada	6	0.37% 0.28%
New Hampshire	1	0.05%
New Jersey	10	0.46%
New Mexico	7	0.32%
New York	25	1.16%
North Carolina	21	0.97%
North Dakota	6	0.28%
Ohio	44	2.04%
Oklahoma	1305	60.47%
	14	0.65%
Oregon Pennsylvania	23	1.07%
Rhode Island	23	0.09%
South Carolina	16	0.09%
South Dakota	5	0.23%
Tennessee	27	1.25%
Texas	108	5.00%
Utah	6	0.28%
Vermont	1	0.25%
Virginia	8	0.37%
Washington	11	0.51%
West Virginia	0	0.00%
Wisconsin	15	0.70%
Wyoming	0	0.00%
TOTAL	2158	100.00%

Foreign	Tally	<u>%</u>
Countries	Tany	<u> 70</u>
Australia	3	0.70%
Austria	5	1.16%
Belgium	4	0.93%
Bolivia	1	0.23%
Brazil	5	1.16%
Canada	20	4.64%
Chile	1	0.23%
China	1	0.23%
Colombia	1	0.23%
Costa Rica	1	0.23%
Czech Republic	1	0.23%
Denmark	10	2.32%
England	57	13.23%
Estonia	0	0.00%
Finland	2	0.46%
France	33	7.66%
Germany	79	18.33%
Hungary	1	0.23%
Holland	13	3.02%
Iceland	2	0.46%
Indonesia	1	0.23%
Ireland	12	2.78%
Israel	0	0.00%
Italy	39	9.05%
Japan	12	2.78%
Mexico	0	0.00%
Netherlands	20	4.64%
New Zealand	7	1.62%
Nicaragua	0	0.00%
Norway	55	12.76%
Poland	1	0.23%
Portugal	6	1.39%
Romania	0	0.00%
Saudia Arabia	1	0.23%
Scotland	4	0.93%
Singapore	0	0.00%
Slovakia	0	0.00%
Spain	1	0.23%
South Africa	2	0.23%
Sweden	10	2.32%
Switzerland	18	4.18%
Thailand	1	0.23%
Venezuela	1	0.23%
TOTAL	431	100.00%

### ECONOMIC IMPACTS OF THE ANNUAL OKLAHOMA MAIN STREET PROGRAM (1986-2007 YEARLY AVERAGE)

- As in many other states, Oklahoma has a Main Street program to help revitalize downtown business districts statewide. Oklahoma's program was founded in 1986 and is now active in 41 communities ranging from small Oklahoma towns to several neighborhoods of Oklahoma City. The program is designed to provide local businesses with professional expertise and seed-money financial assistance, as well as create public-private partnerships to leverage added investment in their communities.
- The program's own records indicate that the Main Street program is associated with approximately \$57 of investment million per year (based on a multi-year average). (The \$57 million subtracts Main Street-associated historic rehabilitation which has already been counted in the previously detailed Oklahoma historic rehabilitation tally and converts Main Street-associated retail employment into a value figure.) This \$57 million comes from a combination of private investment, related infrastructure improvements, and the payrolls of newly-created firms (over 200 per year). On a statewide basis, the Main Street Program helps to create 1,560 jobs annually statewide in Oklahoma that were associated with \$80 million in output, \$47 million in GSP, and \$32 million in new labor income. Overall, \$37 million was added to the state's wealth, including nearly \$5 million in state and local tax revenues.

SUMMARY EXHIBIT 6
Total Economic Impacts of Annual Oklahoma Main Street Investment (\$57 million), 2007

	In-State	Out-of-State	Total (U.S.)
Jobs (person years)	1,560	260	1,820
Income (\$million)	32.1	7.5	39.6
Output (\$million)	79.6	25.8	105.4
GDP/GSP (\$million)	47.0	11.6	58.6
Total taxes (\$million)	14.5	1.1	15.6
Federal (\$million)	9.6	0.5	10.1
State/Local (\$million)	4.9	0.6	5.5
In-state wealth (\$million)	37.4		

• As one would expect, more than half of the state's jobs (about 1,600) created by Main Street program activity fall under retail trade (804), since a large number of tenants in rehabilitated downtowns are shopkeepers. Nearly \$16.5 million in gross state product is generated from this employment. The next-largest impacts come from the construction sector (382 jobs, \$13.9 million in GSP), as effects attributable to the program include both public infrastructure improvements and rehabilitation of non-historic structures within downtown areas. More than 100 additional jobs in the services (146 jobs, \$3.8 million in GSP) and manufacturing (107 jobs, \$6.4 million in GSP) sectors are generated by Main Street program activity as well.

### ECONOMIC IMPACTS FROM THE CUMULATIVE INVESTMENT IN FEDERAL HISTORIC TAX CREDIT PROJECTS (1978-2006) AND MAIN STREET PROGRAM (1986-2007) IN OKLAHOMA

- The federal Historic Rehabilitation Investment Tax Credit (ITC) program for incomeproducing properties has been an effective tool for neighborhood and historic revitalization in
  both the nation and Oklahoma. Since the passage of the program's enabling legislation in
  1976, it has nationally leveraged \$31 billion in private sector investment in historic
  structures, mostly from the private sector. Tax credits differ from, and are financially more
  desirable than, tax deductions. A tax credit directly reduces the amount of taxes owed by a
  taxpayer dollar-for-dollar, while a tax deduction merely reduces the amount of income
  subject to taxation. Under the federal ITC program, owners of income-producing buildings
  listed on the National Register of Historic Places can earn a tax credit equal to 20 percent of
  rehabilitation expenditures.
- Over the life of the program, projects in the state of Oklahoma that were undertaken by the private sector and subsidized by federal ITC had a market value of \$346 million, or \$507 million in today's (2007) dollars. These projects created over 10,300 jobs in Oklahoma (of 13,000 nationally), leading to \$694 million in Oklahoma based output, \$389 million in GSP, \$284 million in labor income and \$307 million in added in-state wealth (GSP minus federal taxes), of which \$24 million found its way into state and local government coffers.

SUMMARY EXHIBIT 7
Cumulative Economic Impact of Oklahoma Construction Projects Subsidized by the Federal Historic Rehabilitation Investment Tax Credit (\$507 million)

	In-State	Out-of-State	Total (U.S.)
Jobs (person years)	10,323	2,673	12,996
Income (\$millions)	283.7	77.6	361.3
Output (\$millions)	694.0	274.4	968.4
GDP/GSP (\$millions)	389.4	117.3	506.7
Total taxes (\$millions)	106.7	10.1	116.8
Federal (\$millions)	82.7	4.3	87.0
State/Local (\$millions)	24.0	5.8	29.8
In-State wealth (\$millions)	306.7		

• As noted, over the life of the federal ITC program, more than 10,000 jobs and nearly \$390 million of state gross product were created in Oklahoma by projects that received the tax credits. Almost half of both Oklahoma totals accrued to the construction sector (4,826 jobs, \$177 million in GSP). Three other areas of the state's economy saw over 1,000 jobs created, thanks to the ITC: services (1,734), manufacturing (1,436), and retail trade (1,219). Compared to the services sector, however, manufacturing again produced more wealth despite fewer additional employees (\$77.9 million GSP in manufacturing versus \$49.5 million GSP in services). Retail generated \$28.5 million in new gross state wealth, while the finance, insurance, and real estate (FIRE) sector was not far behind (\$21.8 million GSP) despite only 380 added employees over thirty years.

- Main Street is another important program to foster historic preservation, both nationally and in Oklahoma. Since its creation in 1986 more than 1,200 local Main Street initiatives have been established nationally representing a cumulative national investment of about \$45 billion (not adjusted for inflation or constant dollars).
- Since its initiation in 1986, the cumulative investment in the Oklahoma Main Street Program is estimated at \$885 million in current (2007) dollars<sup>2</sup>.
- The cumulative impact from the Oklahoma \$825 million in Main Street investment has created a total of 28,446 jobs nationwide, the vast majority of which (24,437) were retained in-state. This increase in employment can be shown to have generated \$1.2 billion in Oklahoma-based output, just under \$500 million within Oklahoma alone in labor income, \$730 million in addition to the gross state product, and a \$582 million boost to total in-state wealth (GSP minus federal taxes) –\$504 million for residents and businesses and \$78 million in tax revenues for the state and local entities.

SUMMARY EXHIBIT 8
Cumulative Economic Impact of the Oklahoma Main Street Program (\$885 million)

	In-State	Out-of-State	Total (U.S.)
Jobs (person years)	24,437	4,009	28,446
Income (\$million)	498.1	114.4	612.5
Output (\$million)	1,237.4	396.9	1,634.3
GDP/GSP <sup>a</sup> (\$million)	730.4	178.4	908.8
Total taxes (\$million)	226.2	17.1	243.3
Federal (\$million)	148.7	7.3	156.0
State/Local (\$million)	77.5	9.8	87.3
In-state wealth (\$million)	581.7		

• As noted, more than two decades of Main Street activity in Oklahoma have generated 24,437 jobs for the state's residents, equivalent to roughly 1.5% of the state's entire non-farm workforce. Just over half of these have been located in the retail trades (12,887), with those jobs contributing \$263.9 million in gross state product. The construction sector generated less than half the number of jobs (5,797) but nearly as much in wealth (\$211.3 million in GSP) from Main Street program-related investments. Other major beneficiaries included services (2,257 jobs, \$58.3 million in GSP), manufacturing (1,631 jobs, \$97.9 million GSP), and finance, insurance, and real estate (FIRE) (716 jobs, \$42.7 million GSP).

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<sup>&</sup>lt;sup>2</sup> The Oklahoma Main Street program, records indicate that a total of \$425 million can be attributed to the program's physical improvement activities since 1986. Façade rehabilitations (which were omitted from the earlier (annual 2007) count to avoid duplicating some projects included in the overall Oklahoma annual rehabilitation investment) contributed an additional \$33 million. Adjusted for inflation, we find a total of \$546 million. Furthermore, \$339 million (constant dollars) was added to state payrolls by the creation of new firms in Main Street districts statewide or the expansion of existing ones. This yields a grand cumulative total of \$885 million in Oklahoma Main Street investments, which is employed in the current analysis.

### IMPACTS OF HISTORIC PRESERVATION ON PROPERTY VALUES IN OKLAHOMA

- In addition to having properties listed in the National Register of Historic Places, Oklahoma
  maintains its own state registry, which directly mirrors its national equivalent and includes
  other properties as well. Moreover, some communities in Oklahoma have enacted historic
  preservation ordinances and have established local preservation programs. An important
  prompt to local perseveration and designation activity in Oklahoma is the Certified Local
  Government program.
- From a theoretical perspective, historic designation can exert many different pressures on a property's value. It can improve it by providing prestige, protection from demolition, financial incentives via tax credits, and being a catalyst for neighborhood-wide improvement. It can theoretically dampen a property's value, however, by sometimes ramping up the costs of building rehabilitation and by sometimes disallowing or challenging the realization of real estate "highest and best use." Thus, it is theoretically possible that some owners will gain and others will lose as a result officially designating their properties as historic.
- Given the theoretical ambiguities of the effect of historic designation on property values, a large literature has developed to estimate the *net* impact of historic designation on property values. The techniques applied in this literature have become more sophisticated over time, suggesting that the most recent literature is the most statistically valid. Regardless of the vintage, however, the literature overwhelmingly points to a net positive effect on property values of historic designation. Only a handful of studies come to a negative impact conclusion, and most of these are studies focusing strictly either upon the costs of alteration and demolition or upon the values of multifamily residential properties.
- To assess the effect of historic designation on property values in the State of Oklahoma, the current study analyzed two samples of housing values and characteristics. The samples were for different years—2000 and 2003—and limited to properties in Oklahoma County. Each sample was evaluated for the differential effects caused by structural housing characteristics, geographic location characteristics, and location within a particular historic district in Oklahoma County (eleven historic districts in this county were examined). Ordinary least squares regression was the statistical device used to control for these various factors.
  - In the year 2000 sample, three historic districts—Crown Heights, Jefferson Park, and Edgemere Park—had higher property values compared to other neighborhoods in Oklahoma County controlling for differences in housing characteristics and general location.
  - By 2003 all but the Putnam Heights and Jefferson Park historic neighborhoods had higher values. In other words, in 2003, 9 of 11 historic districts in Oklahoma County had statistically higher property values after controlling for standard real estate influences.
  - Thus, property values in 9 of 11 districts appreciated more during the three-year span (2000-2003) compared to equivalent properties in non-historic-designated areas of the

same neighborhoods. The greatest rates of appreciation occurred in the historic districts of Crown Heights (69%), Edgemere Park (53%), and Heritage Hills and Capitol-Lincoln (28%). That is, homes in these four districts experienced remarkable average annual appreciation rates exceeding 8.5% during the three-year study period!

- The analysis that yielded the reported results assumes, in a statistical sense, housing and neighborhood characteristics neither improved not declined across the study period. But the national literature suggests such characteristics are actually more likely to improve under a regime of historic designation. In this vein, the study results are likely conservative with respect to the magnitude of the positive effects accrued by properties within historic districts of Oklahoma County. The property value appreciating effect of designation may thus be greater than that reported above.
- Overall, our analysis shows that residential properties in historic districts in Oklahoma County, Oklahoma, generally experienced greater price appreciation than did residential properties in other (nonhistoric) neighborhoods of that county.

#### **CONCLUSION**

• The detail on the economic contributions from the many facets of historic preservation in Oklahoma are contained in Summary Exhibits 9-22 which are organized as follows:

Summary	Historic Spending Type	National or State-	Annual or
Exhibit #		Level Impact	Cumulative Spending
9	Rehab, Tourism, and Main Street	National	Annual
10	Rehab, Tourism, and Main Street	State (OK)	Annual
11	Federal ITC and Main Street	National	Cumulative
12	Federal ITC and Main Street	State (OK)	Cumulative
13	Rehab	National	Annual
14	Rehab	State (OK)	Annual
15	Tourism	National	Annual
16	Tourism	State (OK)	Annual
17	Main Street	National	Annual
18	Main Street	State (OK)	Annual
19	Federal ITC	National	Cumulative
20	Federal ITC	State (OK)	Cumulative
21	Main Street	National	Cumulative
22	Main Street	State (OK)	Cumulative

• While numbers are important to quantitatively frame the many economic contributions of historic preservation in Oklahoma, they do not convey the significant qualitative contribution of preservation to local revitalization in this state. Figure 1 contains a sample of "snapshots" (from the Oklahoma Main Street Program) of how preservation is enhancing the quality of life in communities throughout Oklahoma while contributing to their economic revitalization.

• The full report on the economic contributions of historic preservation in Oklahoma follow in the current study which is organized as follows:

Study Chapter	Contents
1	Background of Historic Preservation Economics
2	Economic Impacts of Annual Oklahoma Historic Rehabilitation
3	Economic Impacts of Annual Oklahoma Heritage Tourism
4	Economic Impacts of Annual and Cumulative Oklahoma Main Street Program
5	Economic Impacts of the Cumulative Oklahoma Investment in Federal
	Historic Tax Credit Projects
6	Historic Property Valuation: Issues and Impacts
7	Economic Benefits of Historic Preservation in Oklahoma: Summary, Context,
	and Policy
Appendix A	Input-Output Analysis—Technical Notes
Appendix B	Bibliography: Economics of Historic Preservation

Figure 1: Examples of Historic Preservation Investment and Revitalization in Oklahoma (From Oklahoma Main Street Program)

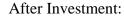
Oklahoma	Illustrative Investment			
Community				
Cordell	Renovation of Washita Theatre -Built in 1946; transformed into modern complex by 1999 -Attracts many more people to downtown.			
	Before Investment:  After Investment:			
El Reno	Restoration of Downtown trolley -8,000 people ride in first 5 months of operation -Encourages downtown investment			
Enid	Façade Improvement Program -Enhances the sales of downtown businesses			

#### Newkirk

#### **Façade and Other Improvements**

- 1909 Korns Building restored to enhance the local heritage and economic activity

Before Investment:





#### Okmulgee

### First Rehabilitation Program in Oklahoma Main Street History

M&D Drug Store – displays excellence of downtown Okmulgee



#### **Shattuck**

#### Renovation/Adaptive Reuse

- -Downtown Funeral Home to downtown Main Street Office
- -Successful results promoted other business in the area to renovate as well.



#### Idabel Renovation of Rouleau Hotel (built 1916)

Before Investment:

After Investment:



#### Renovation of the Sherman's Shop

- Preservation encouraged maintaining historical character
- First of several facade improvements by downtown businesses

#### Before Investment:

#### After Investment:



SUMMARY EXHIBIT 9

Total National Economic & Tax Impacts of Annual Oklahoma Historic Preservation Activity: Historic Rehabilitation, Heritage Tourism, and Main Street Program (\$357 million, 2007)

Economic Component

	Economic Component			
	Output	<b>Employment</b>	Income	<b>Gross State</b>
	(000 \$)	(jobs)	(000\$)	<b>Product (000\$)</b>
I. TOTAL EFFECTS (Direct and Indirect	ct/Induced)*			
1. Agriculture	7,970.3	108	510.0	1,668.3
2. Agri. Serv., Forestry, & Fish	2,001.6	48	723.5	1,681.4
3. Mining	9,648.0	58	2,077.0	3,604.2
4. Construction	78,292.9	1,618	44,452.0	60,973.1
5. Manufacturing	177,080.4	1,134	40,062.9	63,583.2
6. Transport. & Public Utilities	39,563.2	335	10,448.6	16,311.2
7. Wholesale	28,228.9	309	11,479.3	13,443.5
8. Retail Trade	122,229.2	3,492	44,043.4	68,630.8
9. Finance, Ins., & Real Estate	46,228.3	472	14,712.0	28,929.1
10. Services	114,023.9	2,129	43,014.9	54,582.4
11. Government	3,375.4	36	1,021.5	1,593.2
<b>Total Effects (Private and Public)</b>	628,642.1	9,740	212,545.3	315,000.5
II. DISTRIBUTION OF EFFECTS/MUL	TIPLIER			
1. Direct Effects	335,983.4	6,337	128,787.9	184,602.8
2. Indirect and Induced Effects	292,658.7	3,403	83,757.4	130,397.7
3. Total Effects	628,642.1	9,740	212,545.3	315,000.5
4. Multipliers (3/1)	1.871	1.537	1.650	1.706
III. COMPOSITION OF GROSS STATE	PRODUCT			
1. WagesNet of Taxes				188,490.0
2. Taxes				48,244.6
a. Local				8,919.0
b. State				13,160.6
c. Federal				26,165.0
General				7,854.7
Social Security				18,310.3
3. Profits, dividends, rents, and other				78,265.8
4. Total Gross State Product (1+2+3)				315,000.5
IV. TAX ACCOUNTS		<b>Business</b>	Household	Total
1. IncomeNet of Taxes		188,490.0	170,780.2	
2. Taxes		48,244.6	32,992.7	81,237.3
a. Local		8,919.0	1,900.8	10,819.8
b. State		13,160.6	4,769.7	17,930.3
c. Federal		26,165.0	26,322.2	52,487.2
General		7,854.7	26,322.2	34,176.9
Social Security		18,310.3	0.0	18,310.3
EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE				
Employment (Jobs)				27.3
Income				595,365
State/Local Taxes				80,533
Gross State Product				882,354
INITIAL EXPENDITURE IN DOLLARS	8			357,000,000

SUMMARY EXHIBIT 10
Total <u>In-State</u> Economic & Tax Impacts of <u>Annual</u> Oklahoma Historic Preservation Activity: Historic Rehabilitation, Heritage Tourism, and Main Street Program (\$357 million, 2007)

		Economic Co	omponent	
	Output	<b>Employment</b>	Income	<b>Gross State</b>
	(000 \$)	(jobs)	(000\$)	<b>Product (000\$)</b>
I. TOTAL EFFECTS (Direct and Indirec	t/Induced)*			<u> </u>
1. Agriculture	1,921.5	13	97.5	349.2
2. Agri. Serv., Forestry, & Fish	1,320.8	39	560.3	1,138.9
3. Mining	5,860.5	39	1,267.7	2,215.5
4. Construction	74,233.7	1,566	42,995.6	58,685.7
5. Manufacturing	87,222.1	550	19,485.8	31,118.0
6. Transport. & Public Utilities	22,004.4	148	5,366.6	8,291.2
7. Wholesale	21,274.7	233	8,651.4	10,131.7
8. Retail Trade	118,581.1	3,394	42,727.9	66,494.9
9. Finance, Ins., & Real Estate	28,754.0	276	7,814.7	17,489.3
10. Services	95,902.5	1,784	35,771.7	45,939.2
11. Government	2,695.3	29	812.8	1,256.9
<b>Total Effects (Private and Public)</b>	459,770.8	8,071	165,552.2	243,110.6
II. DISTRIBUTION OF EFFECTS/MUL	TIPLIER			
1. Direct Effects	296,301.4	5,979	117,297.7	167,433.6
2. Indirect and Induced Effects	163,469.4	2,092	48,254.5	75,677.1
3. Total Effects	459,770.8	8,071	165,552.2	243,110.6
4. Multipliers (3/1)	1.552	1.350	1.411	1.452
III. COMPOSITION OF GROSS STATE	PRODUCT			
1. WagesNet of Taxes				148,667.9
2. Taxes				42,447.3
a. Local				6,834.1
b. State				11,584.7
c. Federal				24,028.4
General				6,278.6
Social Security				17,749.8
3. Profits, dividends, rents, and other				51,995.5
4. Total Gross State Product (1+2+3)				243,110.6
IV. TAX ACCOUNTS		Business	Household	Total
1. IncomeNet of Taxes		148,667.9	165,552.2	
2. Taxes		42,447.3	31,982.7	74,429.9
a. Local		6,834.1	1,842.6	8,676.7
b. State		11,584.7	4,623.7	16,208.4
c. Federal		24,028.4	25,516.4	49,544.8
General		6,278.6	25,516.4	31,795.0
Social Security		17,749.8	0.0	17,749.8
EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE				
Employment (Jobs)				22.6
Income				463,732
State/Local Taxes				69,706
Gross State Product				680,982
INITIAL EXPENDITURE IN DOLLARS				357,000,000

## SUMMARY EXHIBIT 11 <a href="Market-Preservation"><u>Cumulative National Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Federal ITC and Main Street (\$1,392 million)</u></a>

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 21,857.0 338 1,512.1 4,874.3 2. Agri. Serv., Forestry, & Fish 7,493.0 171 2,565.3 6,228.3 3. Mining 38,083.1 257 8,805.3 15,361.6 4. Construction 487,802.0 10,823 294,577.6 397,460.3 5. Manufacturing 793,733.0 5,457 189,800.2 310,273.1 6. Transport. & Public Utilities 153,299.7 1,110 38,716.6 61,399.4 7. Wholesale 111,750.6 1,211 45,443.6 53,219.2 8. Retail Trade 14,542 184,621.8 301,881.4 481,532.2 9. Finance, Ins., & Real Estate 183,049.7 1.974 64,498.3 115,123.1 10. Services 312,236.4 5,433 139,673.4 144,102.3 11. Government 126 5,609.7 11,844.0 3,588.3 **Total Effects (Private and Public)** 41,442 973,802.5 1,415,532.6 2,602,680.7 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 1,391,843.3 26,931 615,386.1 867,438.6 2. Indirect and Induced Effects 14,511 1,210,837.4 358,416.4 548,094.0 3. Total Effects 41,442 973,802.5 1.415.532.6 2,602,680.7 1.539 4. Multipliers (3/1) 1.870 1.582 1.632 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 832,897.2 2. Taxes 205,093.8 a. Local 30,823.6 b. State 54,917.8 c. Federal 119,352.4 General 33,301.9 Social Security 86,050.5 3. Profits, dividends, rents, and other 377.541.5 4. Total Gross State Product (1+2+3) 1,415,532.6 IV. TAX ACCOUNTS Total **Business** Household 1. Income -- Net of Taxes 832,897.2 802,592.5 2. Taxes 205,093.8 155,051.2 360,145.1 a. Local 30,823.6 8,932.9 39,756.5 b. State 54,917.8 22,415.5 77,333.3 243,055.3 c. Federal 119,352.4 123,702.9 General 33,301.9 123,702.9 157,004.8 0.0 86,050.5 Social Security 86,050.5 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 29.8 Income 699,571 State/Local Taxes 84,116 Gross State Product 1,016,906 INITIAL EXPENDITURE IN DOLLARS 1,392,000,000

# SUMMARY EXHIBIT 12 <u>Cumulative In-State</u> Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Federal ITC and Main Street (\$1,392 million) Economic Component

	Economic Co	mponent	
Output	<b>Employment</b>	Income	<b>Gross State</b>
(000 \$)	(jobs)	(000\$)	<b>Product (000\$)</b>
(Induced)*			
4,804.2	36	271.7	986.7
4,835.3	137	1,981.6	4,136.3
22,922.5	174	5,376.6	9,386.2
472,130.8	10,623	289,025.3	388,697.4
439,963.9	3,067	107,516.8	175,730.9
87,268.7	526	20,633.4	32,139.3
83,404.5	904	33,916.7	39,719.9
465,363.3	14,106	178,783.1	292,388.1
106,108.7	1,096	33,249.1	64,490.8
235,452.5	3,992	108,309.4	107,830.7
9,137.3	98	2,755.4	4,261.1
1,931,391.9	34,760	781,819.1	1,119,767.6
IPLIER			
1,248,419.8	25,685	572,759.1	800,203.0
682,972.0	9,075	209,060.0	319,564.6
1,931,391.9	34,760	781,819.1	1,119,767.6
1.547	1.353	1.365	1.399
PRODUCT			
			670,114.6
			181,868.7
			22,454.5
			48,485.1
			110,929.1
			27,105.9
			83,823.3
			267,784.3
			1,119,767.6
	<b>Business</b>	Household	Total
	670,114.6	781,819.1	
	181,868.7	151,038.1	332,906.8
	22,454.5	8,701.7	31,156.2
	48,485.1	21,835.3	70,320.4
	110,929.1	120,501.1	231,430.2
	27,105.9	120,501.1	147,606.9
	83,823.3	0.0	83,823.3
INITIAL EXP	ENDITURE		
			25.0
			561,652
			72,900
			804,431
			1,392,000,000
	(000 \$)  (Induced)*  4,804.2  4,835.3  22,922.5  472,130.8  439,963.9  87,268.7  83,404.5  465,363.3  106,108.7  235,452.5  9,137.3  1,931,391.9  IPLIER  1,248,419.8  682,972.0  1,931,391.9  1.547  PRODUCT	Output (000 \$)         Employment (jobs)           /Induced)*         4,804.2         36           4,835.3         137           22,922.5         174           472,130.8         10,623           439,963.9         3,067           87,268.7         526           83,404.5         904           465,363.3         14,106           106,108.7         1,096           235,452.5         3,992           9,137.3         98           1,931,391.9         34,760           IPLIER         1,248,419.8         25,685           682,972.0         9,075           1,931,391.9         34,760           1.547         1.353           PRODUCT           Business           670,114.6         181,868.7           22,454.5         48,485.1           110,929.1         27,105.9	Code   Code

## SUMMARY EXHIBIT 13 Total National Economic & Tax Impacts of Annual Oklahoma Historic Preservation Activity: Historic Rehabilitation (\$125 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 1.806.7 32 132.6 426.0 2. Agri. Serv., Forestry, & Fish 1,436.0 33 495.5 1.193.2 3. Mining 4,612.8 39 1,204.1 2,122.3 4. Construction 55,796.0 1.186 32,627.2 44,443.1 5. Manufacturing 85,839.7 586 20,054.1 31,654.5 6. Transport. & Public Utilities 14,838.4 115 3,920.4 6,350.6 7. Wholesale 9,658.8 105 3,927.8 4,599.8 8. Retail Trade 12,795.5 4,706.5 7,876.2 340 9. Finance, Ins., & Real Estate 15,753.6 172 5.688.8 9.917.5 10. Services 34,486.8 567 15,718.6 15,774.0 11. Government 1,055.5 11 319.7 499.6 3,186 **Total Effects (Private and Public)** 88,795.3 124,856.8 238,079.8 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 124,995.5 1,853 55,432.1 74,352.4 2. Indirect and Induced Effects 113,084.3 1,333 33,363.2 50,504.5 88,795.3 3. Total Effects 238,079.8 3,186 124,856.8 4. Multipliers (3/1) 1.905 1.719 1.602 1.679 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 75,041.2 2. Taxes 14,981.4 a. Local 2,225.3 b. State 2,351.8 10,404.2 c. Federal General 2,722.6 Social Security 7,681.7 3. Profits, dividends, rents, and other 34,834.3 4. Total Gross State Product (1+2+3) 124,856.8 IV. TAX ACCOUNTS Household **Total Business** 1. Income -- Net of Taxes 75,041.2 71,646.8 2. Taxes 14,981.4 13,841.3 28,822.7 a. Local 2,225.3 797.4 3,022.8 b. State 2,351.8 2,001.0 4,352.8 c. Federal 10,404.2 11,042.9 21,447.1 General 2,722.6 11.042.9 13,765.4 7,681.7 0.0 7,681.7 Social Security EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 25.5 Income 710,363 State/Local Taxes 59,005 Gross State Product 998,855 INITIAL EXPENDITURE IN DOLLARS 125,000,000

## SUMMARY EXHIBIT 14 Total <u>In-State</u> Economic & Tax Impacts of <u>Annual</u> Oklahoma Historic Preservation Activity: Historic Rehabilitation (\$125 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 2. Agri. Serv., Forestry, & Fish 389.7 3 25.0 90.4 29 3. Mining 994.5 413.4 851.8 4. Construction 3,053.1 29 831.2 1,468.1 5. Manufacturing 54,373.7 1.168 32,138.6 43,663.5 6. Transport. & Public Utilities 49,691.1 345 11,819.6 18,614.9 7. Wholesale 7,993.8 52 1,972.8 3,105.1 8. Retail Trade 7,020.9 76 2,855.1 3,343.6 9. Finance, Ins., & Real Estate 11,343.3 301 4.182.4 7,024.8 10. Services 8,839.7 93 2,893.1 5,370.6 11. Government 792.8 9 239.0 369.1 **Total Effects (Private and Public)** 171,232.1 69,851.2 96,049.9 2,530 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 108,343.3 1,706 50,623.9 66,924.1 2. Indirect and Induced Effects 62,888.8 824 19,227.3 29,125.9 96,049.9 3. Total Effects 171,232.1 2,530 69,851.2 1.380 4. Multipliers (3/1) 1.580 1.483 1.435 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 59,445.7 2. Taxes 12,834.2 a. Local 1,446.6 b. State 1,757.1 c. Federal 9,630.5 2,141.4 General Social Security 7,489.1 3. Profits, dividends, rents, and other 23,770.0 4. Total Gross State Product (1+2+3) 96,049.9 IV. TAX ACCOUNTS **Business** Household **Total** 1. Income -- Net of Taxes 59,445.7 69,851.2 2. Taxes 12,834.2 13,494.4 26,328.7 a. Local 1.446.6 2.224.1 777.4 b. State 1,757.1 1,950.9 3,708.0 c. Federal 9,630.5 10,766.1 20,396.6 General 2.141.4 10,766.1 12,907.5 7,489.1 7,489.1 Social Security 0.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 20.2 Income 558,809 State/Local Taxes 47,456 Gross State Product 768,399 INITIAL EXPENDITURE IN DOLLARS 125,000,000

## SUMMARY EXHIBIT 15 Total <u>National</u> Economic & Tax Impacts of <u>Annual</u> Oklahoma Historic Preservation Activity: Heritage Tourism (\$175 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)Product (000\$) I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 5,236.2 63 315.1 1,041.1 2. Agri. Serv., Forestry, & Fish 381.5 10 161.2 333.5 3. Mining 3,689.0 11 586.6 985.1 4. Construction 5,236.3 42 1,177.8 2,250.8 5. Manufacturing 62,901.7 353 13,128.8 20,375.3 6. Transport. & Public Utilities 18,372.1 175 4,933.7 7,430.7 7. Wholesale 5,612.8 13,802.5 152 6,573.2 8. Retail Trade 82,595.6 29,000.2 43,894.7 2,331 9. Finance, Ins., & Real Estate 22,824.9 218 6.359.8 14,202.7 10. Services 68,396.1 1,360 22,382.1 33,632.5 11. Government 555.1 1,835.6 20 864.1 **Total Effects (Private and Public)** 84,213.1 131,583.6 285,271.4 4,735 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 153,997.8 3,250 48,153.2 73,763.9 2. Indirect and Induced Effects 131,273.7 1,485 36,059.9 57,819.7 3. Total Effects 285,271.4 4,735 84,213.1 131,583.6 1.749 4. Multipliers (3/1) 1.852 1.457 1.784 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 79,362.5 2. Taxes 24.039.1 a. Local 5,297.1 b. State 7,951.8 10,790.2 c. Federal 3,698.0 General Social Security 7,092.2 28,182.0 3. Profits, dividends, rents, and other 4. Total Gross State Product (1+2+3) 131,583.6 IV. TAX ACCOUNTS **Business** Household **Total** 1. Income -- Net of Taxes 79.362.5 66,148.5 2. Taxes 24,039.1 12,779.1 36,818.2 a. Local 5.297.1 6.033.4 736.2 b. State 7,951.8 1.847.5 9,799.2 c. Federal 10,790.2 10,195.4 20,985.6 General 3,698.0 10.195.4 13,893.4 7,092.2 Social Security 7,092.2 0.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 27.1 Income 481,217 State/Local Taxes 90,472 Gross State Product 751,906 INITIAL EXPENDITURE IN DOLLARS 175,000,000

### SUMMARY EXHIBIT 16 Total <u>In-State</u> Economic & Tax Impacts of <u>Annual</u> Oklahoma Historic Preservation Activity: Heritage Tourism (\$175 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 9 1. Agriculture 1,325.4 61.5 218.7 2. Agri. Serv., Forestry, & Fish 211.7 7 98.7 188.5 5 3. Mining 2.036.6 276.4 469.9 4. Construction 3.234.4 16 438.6 1,101.8 5. Manufacturing 22,224.8 99 3,850.8 6.080.0 6. Transport. & Public Utilities 10,332.7 74 2,530.5 3,838.3 7. Wholesale 10,623.2 118 4,319.9 5,059.1 8. Retail Trade 81,053.2 2,290 42,994.1 28,444.9 9. Finance, Ins., & Real Estate 15,408.0 136 3,537.7 9,379,4 30,003.2 10. Services 60,942.5 1,212 19,552.1 11. Government 459.3 710.6 1,522.9 16 **Total Effects (Private and Public)** 3,980 63,570.4 100,043.5 208,915.3 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 135,887.9 3,082 42,985.9 66,468.2 2. Indirect and Induced Effects 73,027.4 899 20,584.5 33,575.4 3. Total Effects 208,915.3 3,980 63,570,4 100,043.5 1.292 1.479 4. Multipliers (3/1) 1.537 1.505 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 61,549.5 2. Taxes 21.323.9 a. Local 4,326.8 b. State 7,229.2 9,768.0 c. Federal General 2,952.3 Social Security 6,815.7 3. Profits, dividends, rents, and other 17,170.1 4. Total Gross State Product (1+2+3) 100,043.5 IV. TAX ACCOUNTS **Business** Household **Total** 1. Income -- Net of Taxes 61.549.5 63,570.4 2. Taxes 21,323.9 12,281.0 33,605.0 707.5 5.034.3 a. Local 4.326.8 7,229.2 b. State 1,775.4 9.004.6 c. Federal 9,768.0 9,798.0 19,566.1 General 2,952.3 9.798.0 12,750.3 6,815.7 Social Security 6,815.7 0.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 22.7 Income 363,259 State/Local Taxes 80,222 Gross State Product 571,677 INITIAL EXPENDITURE IN DOLLARS 175,000,000

## SUMMARY EXHIBIT 17 Total National Economic & Tax Impacts of Annual Oklahoma Historic Preservation Activity: Main Street Program (\$57 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)Product (000\$) I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 929.4 13 62.5 201.7 2. Agri. Serv., Forestry, & Fish 184.3 66.9 154.9 4 3. Mining 1,347.9 8 286.6 497.2 4. Construction 17,264.1 390 10,648.3 14,281.2 5. Manufacturing 28,357.0 195 6,883.7 11.559.3 6. Transport. & Public Utilities 2,532.7 6,360.0 46 1,596.2 7. Wholesale 4,770.6 52 1,940.0 2,271.9 8. Retail Trade 822 26,847.1 10,340.0 16,865.3 9. Finance, Ins., & Real Estate 7,660.4 82 2,667.4 4.815.5 10. Services 11,150.7 203 4,918.2 5,180.6 11. Government 484.9 5 146.9 229.7 **Total Effects (Private and Public)** 1,820 58,590.2 105,356.3 39,556.7 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 56,990.2 1,234 25,202.6 36,486.6 2. Indirect and Induced Effects 48,366.1 586 14,354.1 22,103.7 3. Total Effects 1,820 39,556.7 58,590.2 105,356.3 4. Multipliers (3/1) 1.849 1.475 1.570 1.606 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 34,104.3 2. Taxes 9,228.6 a. Local 1,397.6 b. State 2,858.3 c. Federal 4,972.8 General 1,434.8 Social Security 3,538.0 3. Profits, dividends, rents, and other 15,257.3 4. Total Gross State Product (1+2+3) 58,590.2 IV. TAX ACCOUNTS **Business** Household Total 1. Income -- Net of Taxes 34,104.3 32,998.7 2. Taxes 9,228.6 6,374.9 15,603.6 a. Local 1,397.6 367.3 1,764.8 b. State 2,858.3 921.6 3,779.9 c. Federal 4,972.8 5,086.1 10,058.9 General 1,434.8 5,086.1 6,520.9 0.0 Social Security 3,538.0 3,538.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 31.9 Income 693,978 State/Local Taxes 97,276 Gross State Product 1,027,899 INITIAL EXPENDITURE IN DOLLARS 57,000,000

### SUMMARY EXHIBIT 18 Total <u>In-State</u> Economic & Tax Impacts of <u>Annual</u> Oklahoma Historic Preservation Activity: Main Street Program (\$57 million, 2007)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 206.3 1 11.0 40.1 2. Agri. Serv., Forestry, & Fish 114.6 3 48.2 98.7 3. Mining 770.8 5 160.1 277.5 4. Construction 16,625.6 382 10,418.5 13,920,4 5. Manufacturing 15.306.3 107 3.815.4 6,423.1 6. Transport. & Public Utilities 3,677.9 22 863.2 1,347.7 7. Wholesale 3,630.7 39 1,476.4 1,729.0 804 8. Retail Trade 10,100.7 26,184.7 16,476.0 9. Finance, Ins., & Real Estate 4,506.3 46 1.384.0 2,739.3 10. Services 8,220.5 146 3,738.7 3,788.0 11. Government 379.6 177.2 4 114.5 **Total Effects (Private and Public)** 1,560 47,017.1 79,623.4 32,130.6 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 52,070.2 1,191 23,687.9 34,041.3 2. Indirect and Induced Effects 27,553.2 369 8,442.7 12,975.8 3. Total Effects 79,623.4 1,560 32,130.6 47,017.1 1.356 4. Multipliers (3/1) 1.529 1.310 1.381 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 27,672.7 2. Taxes 8.289.1 a. Local 1,060.7 b. State 2,598.5 4,629.9 c. Federal General 1,185.0 Social Security 3,444.9 3. Profits, dividends, rents, and other 11.055.4 4. Total Gross State Product (1+2+3) 47,017.1 IV. TAX ACCOUNTS **Business** Household **Total** 1. Income -- Net of Taxes 27,672.7 32,130.6 2. Taxes 8,289.1 6,207.3 14,496.3 1.060.7 1.418.3 a. Local 357.6 b. State 2,598.5 897.4 3,495.8 c. Federal 4,629.9 4,952.3 9,582.1 General 1,185.0 4.952.3 6,137.2 3,444.9 Social Security 3,444.9 0.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 27.4 Income 563,696 State/Local Taxes 86,213 Gross State Product 824,862 INITIAL EXPENDITURE IN DOLLARS 57,000,000

### SUMMARY EXHIBIT 19 <a href="Cumulative National"><u>Cumulative National</u></a> Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Federal ITC (\$507 million)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)Product (000\$) I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 7,342.8 132 537.7 1,728.1 2. Agri. Serv., Forestry, & Fish 4,663.2 103 1.536.8 3,848.8 3. Mining 17,409.2 140 4,415.6 7,750.8 4. Construction 225,379.1 4,898 132,947.5 180,610.0 5. Manufacturing 359,191.1 2,467 84,501.6 133,510.3 6. Transport. & Public Utilities 14.051.4 54,996.2 406 22,292.1 7. Wholesale 38,656.1 419 15,719.6 18,409.3 8. Retail Trade 51,905.3 1,379 19,090.2 31,943.2 9. Finance, Ins., & Real Estate 63,984.7 699 23,113.0 40,283.1 10. Services 140,612.8 2,308 64,048.5 64,303.6 11. Government 1,307.2 2,042.5 4,316.0 46 **Total Effects (Private and Public)** 968,456.4 12,996 361,269.2 506,721.8 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 506,992.5 7,569 225,151.4 301,101.6 2. Indirect and Induced Effects 461,463.9 5,427 136,117.8 205,620.2 3. Total Effects 12,996 361,269.2 506,721.8 968,456.4 1.605 4. Multipliers (3/1) 1.910 1.717 1.683 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 303,957.2 2. Taxes 60,624.7 a. Local 8,970.1 b. State 9,503.0 c. Federal 42,151.6 General 10,947.5 31,204.1 Social Security 3. Profits, dividends, rents, and other 142,139,9 4. Total Gross State Product (1+2+3) 506,721.8 IV. TAX ACCOUNTS **Total Business** Household 1. Income -- Net of Taxes 303,957.2 291,040.4 2. Taxes 60,624.7 56,225.5 116,850.2 a. Local 8,970.1 3,239.3 12,209.4 b. State 9,503.0 8.128.4 17,631.4 c. Federal 42,151.6 44,857.8 87,009.4 General 10,947.5 44,857.8 55,805.3 Social Security 31,204.1 0.0 31,204.1 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 25.6 Income 712,563 State/Local Taxes 58,858 Gross State Product 999,451

507,000,000

INITIAL EXPENDITURE IN DOLLARS

### SUMMARY EXHIBIT 20 <a href="Cumulative In-State">Cumulative In-State</a> Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Federal ITC (\$507 million)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 1.575.9 14 99.8 361.5 2. Agri. Serv., Forestry, & Fish 3,078.2 86 1,241.6 2,622.8 3. Mining 11,128.1 101 2,934.0 5,152.4 4. Construction 219,601.8 4,826 130,962.0 177,443.1 5. Manufacturing 206,218.2 1.436 49,341.6 77.838.5 6. Transport. & Public Utilities 30,350.2 189 7,275.0 11,298.0 7. Wholesale 27,830.8 302 11,317.5 13,253.9 8. Retail Trade 46,000.0 16,959.5 1,219 28,482.3 9. Finance, Ins., & Real Estate 35,934.1 380 11,757.8 21,832.7 10. Services 109,065.4 1,734 50,875.3 49,543.0 11. Government 975.2 3,235.6 35 1,506.1 **Total Effects (Private and Public)** 694,018.1 10.322 283,739.3 389,334.4 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 438,188.5 6,971 205,497.1 270,952.7 2. Indirect and Induced Effects 255,829.6 3,351 78,242.2 118,381.7 3. Total Effects 694,018.1 10,322 283,739.3 389,334.4 4. Multipliers (3/1) 1.381 1.584 1.481 1.437 III. COMPOSITION OF GROSS STATE PRODUCT 1. Wages--Net of Taxes 240,319.0 2. Taxes 51,928.7 a. Local 5,807.2 b. State 7,087.1 c. Federal 39,034.3 General 8,613.0 Social Security 30,421.3 3. Profits, dividends, rents, and other 97,086.7 4. Total Gross State Product (1+2+3) 389,334.4 IV. TAX ACCOUNTS **Business** Household **Total** 1. Income -- Net of Taxes 240,319.0 283,739.3 2. Taxes 51,928.7 106,743.7 54,815.0 a. Local 5.807.2 8,965.2 3.158.0 b. State 7,087.1 7,924.5 15,011.7 c. Federal 39,034.3 43,732.5 82,766.8 8,613.0 General 43,732.5 52,345.5 Social Security 30,421.3 0.0 30,421.3 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 20.4 Income 559,644 State/Local Taxes 47,292 Gross State Product 767,918

507,000,000

INITIAL EXPENDITURE IN DOLLARS

## SUMMARY EXHIBIT 21 <a href="Market-Paramotes">Cumulative National</a> Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Main Street (\$885 million)

**Economic Component** 

_		Economic Co	omponent	
	Output	Employment	Income	<b>Gross State</b>
_	(000 \$)	(jobs)	(000\$)	<b>Product (000\$)</b>
I. TOTAL EFFECTS (Direct and Indir	ect/Induced)*			
1. Agriculture	14,515.6	206	974.4	3,146.5
2. Agri. Serv., Forestry, & Fish	2,829.8	69	1,028.5	2,379.5
3. Mining	20,674.5	117	4,389.8	7,611.0
4. Construction	262,424.4	5,925	161,630.6	216,851.1
5. Manufacturing	434,550.3	2,990	105,300.4	176,765.4
6. Transport. & Public Utilities	98,306.8	704	24,665.9	39,108.6
7. Wholesale	73,096.0	792	29,724.7	34,810.6
8. Retail Trade	429,631.0	13,164	165,533.1	269,940.7
9. Finance, Ins., & Real Estate	119,070.1	1,275	41,387.1	74,843.2
10. Services	171,628.1	3,125	75,626.8	79,800.9
11. Government	7,528.3	80	2,281.1	3,567.3
<b>Total Effects (Private and Public)</b>	1,634,255.0	28,446	612,542.4	908,824.8
II. DISTRIBUTION OF EFFECTS/MU	LTIPLIER			
1. Direct Effects	884,850.8	19,362	390,234.6	566,336.9
2. Indirect and Induced Effects	749,404.2	9,084	222,307.7	342,487.9
3. Total Effects	1,634,255.0	28,446	612,542.4	908,824.8
4. Multipliers (3/1)	1.847	1.469	1.570	1.605
III. COMPOSITION OF GROSS STAT				
1. WagesNet of Taxes				528,948.3
2. Taxes				144,471.3
a. Local				21,854.0
b. State				45,415.4
c. Federal				77,202.0
General				22,354.8
Social Security				54,847.2
3. Profits, dividends, rents, and other				235,405.3
4. Total Gross State Product (1+2+3)				908,824.8
IV. TAX ACCOUNTS		Business	Household	Total
1. IncomeNet of Taxes		528,948.3	511,559.1	1000
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		,		,
			*	
· · · · · · · · · · · · · · · · · · ·	OF INITIAL FXE	,	0.0	34,047.2
	OF INTIAL EXI	ENDITORE		32.1
- ·				
	RS			
2. Taxes  a. Local b. State c. Federal General Social Security  EFFECTS PER MILLION DOLLARS  Employment (Jobs) Income State/Local Taxes Gross State Product INITIAL EXPENDITURE IN DOLLAR		144,471.3 21,854.0 45,415.4 77,202.0 22,354.8 54,847.2	98,827.1 5,693.7 14,287.3 78,846.2 78,846.2 0.0	243,298.4 27,547.7 59,702.7 156,048.1 101,201.0 54,847.2 32.1 692,138 98,588 1,026,921 885,000,000

### SUMMARY EXHIBIT 22 <u>Cumulative In-State</u> Economic & Tax Impacts of Oklahoma Historic Preservation Programs: Main Street (\$885 million)

**Economic Component** Output **Employment** Income **Gross State** (000 \$)(jobs) (000\$)**Product (000\$)** I. TOTAL EFFECTS (Direct and Indirect/Induced)\* 1. Agriculture 3,228.3 22 171.9 625.3 2. Agri. Serv., Forestry, & Fish 1,757.2 51 739.9 1,513.5 3. Mining 11,794.5 73 2,442.6 4,233.8 4. Construction 252,529.1 5,797 158,063.3 211,254.4 5. Manufacturing 233,745.7 1.631 58,175.2 97,892.4 6. Transport. & Public Utilities 56,918.5 337 13,358.4 20,841.3 7. Wholesale 55,573.7 602 22,599.2 26,466.0 8. Retail Trade 12,887 263,905.8 419,363.3 161,823.6 9. Finance, Ins., & Real Estate 70,174.7 716 21,491.2 42,658.1 10. Services 126,387.1 2,257 57,434.2 58,287.8 11. Government 5,901.7 1,780.2 2,755.0 63 **Total Effects (Private and Public)** 498,079.8 730,433.2 1,237,373.8 24,437 II. DISTRIBUTION OF EFFECTS/MULTIPLIER 1. Direct Effects 810,231.4 18,714 367,262.0 529,250.4 2. Indirect and Induced Effects 427,142.4 5,723 130,817.8 201,182.9 3. Total Effects 1,237,373.8 24,437 498,079.8 730,433.2 4. Multipliers (3/1) 1.527 1.306 1.356 1.380 III. COMPOSITION OF GROSS STATE PRODUCT 429,795.6 1. Wages--Net of Taxes 2. Taxes 129,940.0 a. Local 16,647.3 b. State 41,398.0 71,894.8 c. Federal 18,492.8 General Social Security 53,402.0 3. Profits, dividends, rents, and other 170,697.6 4. Total Gross State Product (1+2+3) 730,433.2 IV. TAX ACCOUNTS Total **Business** Household 1. Income -- Net of Taxes 429,795.6 498,079.8 2. Taxes 129,940.0 96,223.0 226,163.1 a. Local 16.647.3 22,190.9 5,543.6 b. State 41,398.0 13,910.8 55,308.8 c. Federal 71,894.8 76,768.6 148,663.4 General 18,492.8 76,768.6 95.261.4 53,402.0 Social Security 53,402.0 0.0 EFFECTS PER MILLION DOLLARS OF INITIAL EXPENDITURE Employment (Jobs) 27.6 Income 562,802 State/Local Taxes 87,570

825,348

885,000,000

INITIAL EXPENDITURE IN DOLLARS

Gross State Product